



2019

ANNUAL REPORT

WHOLE ATHLETE

WHOLE TEAM

WHOLE COMMUNITY

2019 MESSAGE

Welcome to Team Summit Colorado. We are a youth development organization empowering our athletes to realize and celebrate their personal podiums through athletics, education, and life skills. Our athletes begin with a foundation of family and fun and progressively work to the excellence that defines Team Summit as a premier environment for their development.

The 2018-2019 season saw the Team continue to thrive both on and off our world-class venues. Our vision continues to support our athletes, their families, our resort partners, and the community we serve as a whole. The infrastructure we continue to develop has allowed us to streamline registration and data management, increase our budget performance and long term financial health, and broaden our focus on the initiatives that allow us to add value in our community.

Our long term relationships with our donors and other strategic partners have fostered strong partnerships reinforcing our culture of community outreach and fundraising efforts. We appreciate the generous support of all of our sponsors at every level, and we have introduced some additional approachable ways to support Team Summit through individual and corporate partnerships with a new series of donor opportunities. We continued the long-standing traditions of the 37th Annual Ski Ball, the July 4th Pancake Breakfast, and the Breckenridge Ski Swap among our lineup of community events and look to expand that list in the future.

We performed 10's of thousands of hours in service to support our community and resort partners. These include educational programs, resort events, and community service opportunities in Summit County and other locations.

During the year we pursued Club Certification in partnership with US Ski & Snowboard. The certification process assessed excellence in all aspects of the Organization including:

- Leadership and Governance
- Finance and Funding
- Fostering Club culture
- Public Relations, Marketing, and Communications
- Human Resources
- Child Protection
- US Ski and Snowboard programming
- Logistics

Team Summit Colorado attained Gold Certification during the Certification process, a feat only attained by 5% of all US Ski & Snowboard clubs. US Ski & Snowboard offered these comments in their final report of findings.

Our financial strength continues to set a foundation for the Team's longevity. We were able to maintain low expense ratios, improve our capital reserves, and continue the efficiencies of our program expenses while offering enhanced benefits to our employees at all levels. We have improved our culture of safety throughout the organization and are focusing on the benefits we gain from those efforts.

As we continue to Elevate Youth and pursue our vision of whole athlete, whole team, whole community, Team Summit partnered with Summit Nordic Ski club and the Town of Frisco to send a multi disciplinary team to the International Children's Winter Games. Our 12 athletes produced 15 podiums, the second highest count of all participating organizations, offering them an opportunity to grow on a world stage.

Thank you for being a part of our culture,



CB Betchel
Executive Director



Bruce McLennan
Board President

LEADERSHIP

BOARD OF DIRECTORS

Executive Members

President
Bruce McLennan
Architect

Vice President
Alex Salem
Internal Auditor

Treasurer
Art Graper
Finance

Secretary
Anne Gish
Attorney

General Members

Jesse True
Marketing

Steve Stec
Human Resources

Bill Jackson
U.S. Forest Service

Kathy Christina
Realtor Consultant

Whitney Henceroth
Events

Dave Little
Operations Manager

Todd Stockbauer
Entrepreneur

Greg Gould
Finance

Kathy Stang
Human Resource

ABOUT US

We are a competitive mountain sports organization focusing on youth development

- Providing our athletes with the opportunity to succeed on and off the mountain
- Teaching life skills and sportsmanship
- Mountain sports based
- Colorado non-profit organization

**100% of the board members
contribute to Team Summit
Colorado financially!**

MISSION

ELEVATING YOUTH

We are a youth development organization empowering our athletes to realize and celebrate their personal podiums through athletics, education, and life skills by participating in innovative programming at our world class venues.

WHOLE ATHLETE
WHOLE TEAM
WHOLE COMMUNITY

VISION





CORE VALUES

EXCELLENCE

Elevating youth by
delivering innovative programs
at world class venues

RESPECT

Elevating youth by promoting values
in a culture of teamwork

INTEGRITY

Elevating youth by fostering
character and honesty

RESPONSIBILITY

Elevating youth by instilling self confidence,
wellness, and educational accountability

FUN

Elevating youth through an
engaging interactive lifest

FAMILY

Elevating youth by teaching
life skills, embracing community
and honoring culture

A YEAR OF ATHLETE ACHIEVEMENTS



USASA NATIONALS - 56 ATHLETES

REV TOUR - 12 ATHLETES

JR WORLDS - 3 ATHLETES

US SKI AND SNOWBOARD NATIONALS - 6 ATHLETES

JR NATIONALS - 11 ATHLETES

INTERNATIONAL CHILDREN'S GAMES - 7 ATHLETES





1 alumni



SNOWBOARD

1 alumni

FREESKI

3 alumni

ALPINE

1 alumni

A YEAR OF
ALUMNI
ACHIEVEMENTS

A photograph of two skiers sitting on a chairlift. The skier in the foreground is wearing a blue helmet with white bunny ears, a yellow and blue jacket, and green pants with a colorful floral pattern. The skier behind them is wearing a pink helmet and a black jacket. They are both smiling and holding ski poles. The background shows a mountain range under a blue sky with some clouds. A large blue diagonal graphic element is on the right side of the image.

ENROLLMENT

TEAM SUMMIT ATHLETES BY YEAR

248 ALPINE

116 FREESKI

75 SNOWBOARD

439 TOTAL

DIAMOND / 25,000

Arapahoe Basin Ski Area
Breckenridge Ski Resort
Copper Mountain Resort
Keystone Resort
The Summit Foundation

PLATINUM / 10,000

CW Family Foundation
Kaiser Permanente
Podium Sports
Vail/Summit Orthopaedics
Tony & Kelly Pestello (iFurnish)
Alpine Bank
Gorsuch
Micheal Atterbury

GOLD / 5,000

A Racer's Edge
Breckenridge Grand Vacations
David Gonzales
John & Megan Hanna Shapiro
Foundation
Utopia Tire
The Karl Family

SILVER / 2,500

Andrew & Chris Petersen
Bruce & Tiger McLennan
Barbara Edwards
Blusky Construction
Fred Turner
Jason & Nicole Rosener
Joanne Borg
Kristi & Pat White
Mike & Carolyn Russo
Quick Drain USA
Stuhr & Associates
Sue Sesserman
Rodney & Holly Robinson
Steve & Annika Stec
Bagalis
Michael & Crystal Grippi
Aldo & Sara Radamus
CB & Colleen Bechtel

BRONZE / 1,000

Alex & Rory Salem
Kathy Christina
Timmy Duggan
Eric Dorf
Anderson & Tiffany Horne
Steve Carpenter
Kevin & Marcy Loughran
Todd & Heidi Ablowitz
Andrew Main
Art & Wendi Graper
Bruce & Karen Edgerly
Bryon & Tyler Traficanti
The Colorado Angler
Copper Triangle
Eric & Loraine Drake
Jay Long
The Law Office of David Helmer
Miles & Jennifer Fuller
The Reitz Law Firm
Riverbend Architecture
Robert Kilgore
Matt Hanson
Scott & Joanne Harris
Smartical Marketing
Summit County Rotary Club
SuperFly Events
Tim & Laura Wojtalki
Todd & Heidi Ablowitz
Todd Stockbauer
Town of Breckenridge
Town of Frisco
Town of Silverthorne
The Village at Copper
Wild Earnest Sports
Jesse & Lori True



WE'D LIKE TO THANK OUR
SPONSORS

thank you!

TSC

FRIENDS OF

thank you!

Marcus Aden
Chris & Kelly Allen
Amazon Smile
Edward Ammon
Jason Anthony
Antlers Liquor
Art on a Whim
Avalanche Physical Therapy
Brianna Atherton
Eban & Serenity Bell
Bill & Rita Bergman
Damon & Kelly Bergman
Bill's Sport Shop
Fed Bindi
Jeanne Bistranin
Eric Capteron & Christine Blaski
Mark & Shauna Bocksch
Rob Borland
Tony & Rebecca Bosch
Heath & Dawn Bowden
Jeremy Brown & Dana Steele
Chris Marti Brust
Robert Burdick
Chris & Brooke Carson
Susan Christ
Climax Jerky
Common Knowledge
Technology
Della & John Crone
Richard Cummings
Don & Sonya Dalrymple
Jim & Melanie Davidson
Troy Davis
Justin Dean
Dillon Inn
Dunkin Donuts
David Little
Fuxi Racing
Butterhorn Bakery
Matthew & Hillary Archer

Chad & Becky Dunavant
Meredith Dyne
Donald Edwards
Einstein Bros Bagels
Epic Mix Racing
Megan Evett
Faction Skis
Farnsworth Group
Gerry & Annette Fricke
Elizabeth Gander
Gregory & Cia Mei George
Carol & James Gildea
Mark Arends & Anne Gish
Mike & Heidi Goar
Grecos
Julie Grimm
Katie & Marc Guile
Kaitlyn Hackleman
Barry Hanson
Kathy Harkey
Mark & Heather Han
Angela Harmon
Amy Harr
Chip & Trish Harris
Eric & Melissa Hassel
Alan Henceroth
Amy & Abe Hoffmann
Ann Marie & Chip Hough
Bill & Cheryl Jackson
Alex & Alli Jambor
Lonnie Johnson
Adam Jones
Diane Keely
Scott & Sabina Kier
Jeff Kirk
Peter Kocsardi
Michael & Joby Koren
Krystal 93
Dr Douglass Laidlaw
Scott Lago
Lake Dillon Fire Department
Steve & Laurie Laube
Leon & Denise Levy
Kathy Lewis
Kelly Lloyd
Lowe's
Chris & Laura Lyman
Christine MacGregor
Matthew & Jessica Macomber
David Mangham/
Krysia Gallagher
Pierre-Lue Mathieu
& Anne Marie Beaumier
Craig & Laila Matthews
Colin McDonald

Kevin McDonald
Maria McLennan
Mark & Stephanie Meredith
Emily Messegee
Andrew Meyers & Lisa Cheong
Merrill Miller
Rob Monnaville
Joe Monroe
Jorge Moral
Campbell Moser
Mountain Lyon Cafe
Charles & Lisa Mullins
Dan & Teresa Murphy
Mike Nathan
Natural Grocers
Norski Sports
Mark Novak
Eddie O'Brien
Trent & Erica O'Keefe
Jaci & Stephane Ohayon
Stephen Olsen
Scott & Katharine Orr
OTR Ski Pro
Sam & Paula Parker
The Peak School
AJ Pestello
John Peterson
David & Sarah Pilarowski
Pitch Ventures
Michael & Laura Priess
John Quintana
Ross Raitman
Bill & Leslie Ramsay
Sol Raso
Jonathan Raymond
John & Amy Raymond
Polly Requa
Margaret Ritz
Mark & Kim Rizzo
Rachelle Rosser
Mark & Megahn Rubinstein
Mark Sabatini
Safeway
Jeanette Saylor
Tony & Carole Schaffhauser
Jeff & Lori Scheffler
Mike Schroeder
Jess Shaw
Feller & Courtney Sheldon

Alex Shapiro & Michelle Kuba
James & Jane Shields
Thomas Sickler
Ski Barn
Milton Sleprow
Ben Sloman
Booka Smith
Nick Smith & Pat Campbell
Scott Smith
The Snack Shack
Terry & Adrienne Smedstad
Snowy Peaks
Jesse & Michelle Snider
Casey & Joanna Snyder
Jim & Marcia Spent
Tai & Kristin Sposato
Brian & Andra Stephenson
Brian Strassburger
Wilson & Sherry Strong
Emily Stuhr
Josh & Sarah Stuhr
Summit Chiropractic
Summit County Schools
Summit Daily News
Summit Nordic Club
Summit Wealth Advisors Inc.
Team Mates
Thrivent Funds
TLC Acupuncture
Diana Tilley
Andrea Thorpe
Top Dog Sports
Donald & Meredith Van Dyne
Jack & Julie Venable
Bill & Joanne Wagner
Michael Wang & Cecilia Low
Rob & Deb Ware
Troy & Linda Watts

David Westall & Rebekah Bill
Lowell Wightman
Gary Wilkinson
David & Kathleen Wood
Conrad and Sherry Woodland
Sherry Woodland
Woodward Copper
Wow Events
David Young
Ray Zorens

We apologize if any contributions
have inadvertently been left off
this list. Please consider making
a donation today! Please contact
Rodney@teamsummit.org or
call 970-968-3080. Thank you for
your support of Team Summit
Colorado!



COMMITTED VOLUNTEERS

7,084
TOTAL HOURS

TSC FINANCIAL STATEMENT

	2018	2019
Program revenue	\$ 1,681,556	\$ 1,779,491
Less: scholarships	(60,110)	(64,963)
Net Program revenue	<u>1,621,446</u>	<u>1,714,528</u>
Program expenses (excl scholarships)	2,062,606	2,262,739
Administrative Expenses	309,443	374,319
Net Operating Loss	<u>(750,603)</u>	<u>(922,530)</u>
Net Contributions and Fundraising	103,520	47,201
Net Special Events	96,411	97,026
In-Kind Contributions	569,646	613,650
Other	5,311	5,941
Net Income	<u>\$ 24,285</u>	<u>\$ (158,712)</u>
Assets		
Cash and Cash Equivalents	\$ 468,932	\$ 281,842
Net Accounts Receivable	43,688	78,948
Net Fixed Assets	50,698	78,156
Other Assets	10,943	91,949
Total Assets	<u>\$ 574,261</u>	<u>\$ 530,895</u>
Liabilities and Net Assets		
Accounts Payable	\$ 168,331	\$ 283,689
Unrestricted Assets	274,226	119,879
Temporarily Restricted Assets	20,068	16,460
Permanently Restricted Assets	111,636	110,867
Total Liabilities and Net Assets	<u>\$ 574,261</u>	<u>\$ 530,895</u>

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WHOLE TEAM
WHOLE COMMUNITY



Team Summit Colorado 0800
Copper Road, # 3307
48 Uneva Place
Copper Mountain, CO 80443
(970) 968-3080